

# Dauvister

## A holistic approach, highly qualified staff and proprietary technology

As a specialist in renewable energy, Dauvister Ledoyen is helping satisfy demand from a rapidly expanding market. The company draws on the skills of its loyal and specialised staff to meet its customers' needs. There are three major reasons behind the meteoric rise of this Walloon SME: its all-encompassing approach to renewable energy, highly qualified and motivated staff, and its own proprietary monitoring technology.

### Holistic approach and monitoring technology

**Yves Warnant:** As a renewable energy company, Dauvister Ledoyen focuses firmly on the big-picture approach. It goes above and beyond the installation and maintenance of photovoltaic and thermal solar panels, pellet-fuelled heaters and sanitary and heating systems. Dauvister provides advice and practical solutions that guarantee the production, storage and consumption of energy, independently of the national grid. But there is more. The solar panels installed by Dauvister Ledoyen are backed by a monitoring system that is the only one of its kind. This unique system allows users to monitor their production of electricity while also enabling the company to perform remote checks to ensure the system is operating properly.

This intelligent monitoring system also carries out regular checks on electricity usage, explains Yves Warnant, CEO of Dauvister Ledoyen. Then, by conducting a comparative analysis of the readings received, the results of these checks enable us to identify any anomalies in consumption in terms of lighting, domestic appliances, heating, etc. – and then to make adjustments to the situation quickly.

### Motivated employees with close links to customers

Comprising qualified technicians, specialist energy engineers and experienced site foremen, the staff at Dauvister Ledoyen is organised into 25 highly efficient teams. This is a young company – the average age of the company's 65 staff is 31.

Our human resources policy is based above all on trust and accountability, continues Yves Warnant. For us, it is very important for everyone to have the right 'mindset'. This represents a strength for the company and creates an element of cohesiveness that makes our employees loyal to us.

Most of the staff at Dauvister Ledoyen are from the local area – a positive attribute which significantly improves the company's dealings with customers. This common local identity helps generate a strong atmosphere of trust.

### A promising future

With these strengths behind it, Dauvister Ledoyen has aspirations for the future that are in line with its talents.

Our reputation, efficiency and size will enable us to continue making a difference in the marketplace. In addition to the residential segment of the market, which is already well served, we intend to work more intensively on the industrial side, because at the present time relatively few businesses in Wallonia are equipped with solar panels. There is an opportunity out there for us, selling our new proprietary technology in the area of monitoring, as well as specific types of panel mounts, specific slope angles and so on, concludes Yves Warnant.

